



Scraped Surface Tube Refurbishment

INCREASE YOUR AFTERMARKET SSEX SALES

SPX FLOW IS OFFERING AN IMPROVED TUBE REFURBISHMENT SERVICE THAT INCLUDES:

- Streamlined process and tracking for quick turn-around times
 - > Chrome plated tube 2-3 weeks & non-chrome tubes 1 week
- - > Votator I & II, Thermutator, and APV models
 - > \$3,175 list chrome plated tubes & \$960 list non-chrome tubes
- Pre-established credits for non-repairable tubes
 - > **\$500 list** towards future refurbishment or other Delavan products
 - > **\$3,500 list** towards immediate new stainless steel tube purchase
 - > **\$4,000 list** towards immediate new chrome nickel tube purchase
- Tube credits can accumulate for other Delavan product purchases (90 day limit to credit)
- No inspections fees when SPX refurbishes or supplies new replacements
- Refurbished tubes carry a one year warranty from ship date

New Pricing!

Food & Beverage Distribution Partners in the USA and Canada between July 21st and December 31st 2016.

Program outline:

1. Refurbished tubes will be furnished with documentation including:
 - Hydro-testing parameters
 - Tube measurement to comply
2. Tubes that do not pass the inspection process (SPX FLOW & ASME requirements), can be credited to a distributor or end-user account to be applied towards future Delavan product purchases.
3. SPX FLOW will return tubes that do not successfully pass the inspection process, but the customer/distributor will be responsible for inspection fee of \$150/tube and freight. No credits will be applied for returned tubes.

ADDITIONAL PROGRAM NOTES:

- 1.) Distributor will be responsible for submitting an RGA, Tube Disposition Form and the MSDS forms.
- 2.) Tubes received uncleaned or shipped freight collect will be refused.
- 3.) Unique tube designs (ie. Oval, snap ring, welded styles and carbon steel) will need to be evaluated by SPX FLOW Engineering/Manufacturing for
- 4.) Refurbishment that involves welding on the tube

preparations (ie. Armoloy) except for polishing and chrome plating.
- 6.) Competitor tubes will not be refurbished, but will be eligible for credits under this program.



SPXFLOW

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